

Specialty Casualty

Overview



Vela's Specialty Casualty team provides insurance coverage for a wide array of manufacturing, product, and service-oriented businesses. We cater to industries that employ advanced technology, start-ups, and product importers. Leveraging our team's expertise, we offer tailored solutions that include coverage for discontinued products, incurred but not reported (IBNR) risks, deductible and SIR buy-backs, and conversion from claims-made to occurrence. The following list offers examples of the types of businesses we consider, though it is not exhaustive.

Product Liability

- Automotive products (non-critical)
- Building Materials
- Cosmetics
- Electrical Equipment and Components
- Food products
- Machinery
- Metal Goods
- Plastic and Rubber Goods
- Sporting Goods
- Toys and Games

Other Liability

- Automobile Repair Shops
- Calibration, Testing or Monitoring
- Durable Medical Equipment Rental
- Machinery and Equipment Rental
- Refrigeration and Cold Storage Facilities
- Solar Farms and Alternative Energy Systems and Providers
- Truckers GL
- Vacant Land and Idle Plants
- Warehousing and Storage

Territory

All U.S. States & Foreign Sales; Canadian exposures considered upon eligibility

Coverage Limits:

- **Primary** - \$1M/\$2M/\$2M with higher limits available to \$2M/\$4M/\$4M
- **Excess (Supported Only)** - up to \$5M
- **Minimum Prem** - \$7,500 for manufacturers and products \$10,000 for service-oriented risk
- **Minimum Deductible** - \$2,500 (larger deductibles and SIRs can be considered)



VELA
INSURANCE SERVICES

| a Berkley Company

✕ @vela_ins
in vela-insurance-services

www.vela-ins.com

SUBMISSIONS:
submissions@vela-ins.com

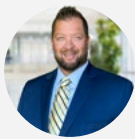
GENERAL INQUIRIES:
marketing@vela-ins.com

Vela

Specialty Casualty Overview

Please reach out to a team member for more information or to discuss specific accounts. In addition, visit our website www.vela-ins.com to view updates, enhancements and also our most Recently Bound business.

Key Contact:



ROB DETTMER
Vice President, Specialty
Casualty Executive
rdettmer@vela-ins.com
513-208-5750

Exceptional Security

Business is written on behalf of insurance company subsidiaries of W. R. Berkley Corporation that are Rated A+ (Superior) XV by A.M. Best (Outlook: Stable) A+ (Strong) by Standard & Poor's (Outlook: Stable).

Vela Insurance Services a Berkley Company,

provides excess & surplus lines insurance solutions through our exclusive network of wholesale brokers in our specialized market segments.

Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. Certain coverages may be provided through surplus lines insurance company subsidiaries of W. R. Berkley Corporation through licensed surplus lines brokers. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. ©2025 Vela Insurance Services | a Berkley Company. All Rights Reserved. Vela Insurance Services conducts business as Vela Insurance Services, LLC in California as a licensed surplus lines broker (License Number OC94218).

LOCATIONS:

ATLANTA, GA
CHICAGO, IL
LOS ANGELES, CA
NEW YORK, NY
OMAHA, NE
SCOTTSDALE, AZ



TODD STOTZ, CPCU
Vice President
tstotz@vela-ins.com
312-725-7691



JIM FALEY
Vice President
jfaley@vela-ins.com
213-417-5452



WILLIAM SCHNEIDER, ARM
Vice President
wschneider@vela-ins.com
609-584-4652



**FRANK CAPACCIO,
ASLI, AIS, CRIS**
Assistant Vice President
fcapaccio@vela-ins.com
860-781-7537



**KATHIE OLSON, CPCU,
CRIS, ERIS**
Assistant Vice President
& Team Lead
kmolson@vela-ins.com
612-259-2457



DEAN HUNTZINGER, CRIS
Assistant Vice President
dhuntzinger@vela-ins.com
860-781-7539



ANOM LANE, ACAS
Executive Underwriter
alane@vela-ins.com
312-725-7659



JOHN CONTRERAS
Executive Underwriter
jcontreras@vela-ins.com
312-725-7643



MICHAEL MCGIRR, CRIS
Underwriter
mmgirr@vela-ins.com
480-509-6692



JOAN KAMHOLZ, CRIS
Executive Underwriter
jkamholz@vela-ins.com
312-725-7685



SARAH ALEXANDER
Underwriter
salexander@vela-ins.com
480-509-6803



VELA
INSURANCE SERVICES

| a Berkley Company

@vela_ins
 vela-insurance-services

www.vela-ins.com

SUBMISSIONS:
submissions@vela-ins.com

GENERAL INQUIRIES:
marketing@vela-ins.com