



VELA
INSURANCE SERVICES

| a Berkley Company

PROFESSIONAL LIABILITY

Professional Liability

smallBiz – Optional General Liability

KEY CONTACTS:



Andrew Foster, RPLU
*Senior VP & Professional Liability
National Market Segment Executive*
afoster@vela-ins.com
(678) 987-1717



Chris Lovejoy
Vice President – Professional Liability
clovejoy@vela-ins.com
(312) 725-7618



Michael Smades, RPLU
Assistant Vice President
msmades@vela-ins.com
(610) 254-5919

Vela Insurance Services, a Berkley Company, is pleased to announce the ability to add Optional General Liability to certain Miscellaneous Professional Liability accounts within the smallBiz facility. Brokers will continue to quickly turnaround quotes, binders and issue policies within minutes. The Miscellaneous Professional Liability product with Optional General Liability is the same familiar product that you have come to expect from Vela. Over 170+ Professional Services are available to add Optional General Liability. (See below)

Key Features of Optional General Liability:

- As coverage is written in conjunction with smallBiz Professional Liability it enjoys the same benefits
- Separate standalone General Liability Limits of up to \$1M per occurrence
- Additional premiums as low as \$650
- Increased commission incentives
- Quote, bind and policy issuance within minutes
- Quick indication
- Comprehensive Professional Services selection tool
- Automated clearance
- Policy customization-many endorsements enhancements available
- Application generation
- Include Data Compromise coverage
- Available in all states
- Available to newly formed applicants, first time buyers or applicants with current coverage

Professional Services Available for Optional General Liability

Bank & Financial Services

Bank & Financial Services Consultant

- Asset Verification Services
- Bank Referral Services
- Bankruptcy Advisory Services
- Bankruptcy Counseling Services
- Budget Counseling Services
- Carbon Risk Reduction Research and Consulting Services
- Cash Flow Modeling and Projection Services
- Charitable Foundation Planning Services
- Collateral Examination Services
- Community Outreach Services
- Compliance Consultant Services
- Corporate Training Services

- Debt and Credit Counseling Services
- Due Diligence Services
- Economic Development Consultant Services
- Educational and Economic Empowerment programs
- Financial Management Consultant Services
- Financial Services Consultant
- Forensic Audits
- Interim CFO
- Interim CFO Services
- Lending Administration Services
- Life Settlement Portfolio Support Services
- Litigation Funding Services
- Loan Review/Administrator

SUBMISSIONS: submissions@vela-ins.com

GENERAL INQUIRIES: marketing@vela-ins.com



PROFESSIONAL LIABILITY

Professional Liability

- Mergers & Acquisitions Consultant
- Municipal Consultant

Municipal Fiscal Consulting Services

- Non-Profit Advocacy Services
- Personal Bank Consultant
- Pre-Paid Credit Card Services

Strategic Consulting Services

- Tax Consultant
- Tax Reduction Consulting Services
- Turnaround Consulting Services
- Wealth Advisory Consultant Services

Business Broker

- Business Intermediary
- Business Transfer Agent

Business Valuation Service

- Business Valuation Services
- Forensic Business Valuation

Credit Counseling Consultant

- Credit Counseling Consultant
- Debt Consolidation
- Debt Management Consultant

Tax Preparer/Bookkeepers

- Accountants (Non-CPA Accountants)
- Bookkeeper
- Compilation Services
- Tax Preparer

Business Services

Business Manager

- Administrative Management Services
- Appraisal Management Services
- Collateral Review Consultant
- Economic and Demographic Analysis Consultant
- Medical Office Management Services
- Operational and Management Services Consultant
- Public Affairs Consultant
- Regional Economic Planning Consultant

General Business Service

- Communications Consulting Service
- Court Appearance service
- Equipment and Process Consulting Service
- Insurance Premium Audit Service
- Lead Generation and Referral Service

- Location Matching Service
- Music Royalty Tracking Service
- Photography Referral Service
- Program Accreditation Service
- Service Contract Administrator

Permit Expeditor

- License Expeditor
- Permit Expeditor
- Regulatory Compliance Consultant

Printer

- Digital Mailing
- Direct Mailing

Technical Writer

- Curriculum Writing Service
- Technical Writer

Consulting Services

Fund Raising Consultant

- Fund Raising Consultant
- Not for Profit Charitable Consultant
- Political Fundraising Consultant

Management Consultant

- Academic and Behavior Educational Consulting
- Aquatic Resource Consultant
- Asset Verification Service
- Bill Auditing and Contract Services
- Business Development Services
- Business Management Consultant
- Captive Management Consulting Service
- Compliance Verification Consultant
- Cultural and Linguistic Training Service
- Economic Research Consultant
- Educational Consultant
- Environmental Consulting Service
- Geo-political Forecasting Consultant
- Healthcare Cost Containment Consulting Service
- Historical and Archaeological Consultant
- Litigation Consultant
- Loan Compliance Consultant
- Loan Compliance Review/Audit Service

- Music License Consultant
- Payment Processing Consultant
- Public Affairs Consulting Services
- Quality Assurance and Regulatory Consulting Service
- Regulatory and Compliance Consultant
- Regulatory Consulting Service
- Risk Management Consultant
- Strategy Consulting Service
- Trademark Search and Registration Service
- Tourism Business Improvement Consulting Services
- Water Conservation and Landscape Architectural Consulting Service
- Water Resource Consultant

Insurance Services

Expert Witness

- Construction Related Expert Witness
- Expert Witness
- Insurance Arbitration
- Litigation Support

Legal Services

Court Reporter

- Court Reporter
- Stenographer

Forensic Services

- Forensic Auditing
- Forensic Investigation/Consulting

Mediator / Arbitrator

- Arbitrator
- Mediating Consultant
- Mediator
- Settlement Negotiation Consultant

Notary

- Notary
- Notary Public
- Notary Referral Service

Process Server

- Affidavit Drafting
- Court Filing Service
- DMV Searches
- Legal Messenger Services

Public Records Searcher

- Public Records Researcher



VELA
INSURANCE SERVICES

| a Berkley Company

PROFESSIONAL LIABILITY

Professional Liability

Vela Insurance Services | a Berkley Company, provides excess & surplus lines insurance solutions through our exclusive network of wholesale brokers in our specialized market segments.

GET ACCESS:



To obtain access to Vela smallBiz please contact your Underwriter/Risk Specialist or **Karen Penney** at kpenney@vela-ins.com or (860) 781-6337.

Miscellaneous Services

Grant Writer/Coordinator

- Grant Coordinator
- Grant/Foundation Administration and Management
- Grant Reimbursement Processor
- Grant Writer

Photographer

- Aerial Mapping (non - drone)
- Infrared Thermographer
- Photographer
- Videographer

Professional Organizer

- Community Organizer

Referral Services

- Attorney Referral Service
- Contractor Referral Service
- Notary Referral Service
- Referral Service

Translator/Interpreter

- Foreign Language Interpreter
- Sign Language Interpreter
- Translator

Trustee

- Executor
- Guardianship Services
- Trustee

Personal Services

Career Coach / Corporate Trainer

- Career Coach
- Corporate Trainer
- Life Coach
- Professional Development Consulting
- Workplace Consulting

Tutor

- Educational Consultant
- Tutor

Promotional & Advertising Services

Marketing Consultant

- Manufacturer's Rep
- Marketing Consultant
- Placement Consultant
- Pricing Consultant
- Promotion Consultant

Promotional Services

- Promotional Services

Public Entity

Association

- Association Administration and Management Services
- Industry/Trade Associations
- Political Action Committees
- Trade Association Providing Accreditation Services
- Trade Association Providing Consumer Education and Protection Services

Lobbying Service

- Campaign Management
- Government Relations Consulting
- Lobbying Service

LOCATIONS:

ATLANTA, GA	NEW YORK, NY
CHICAGO, IL	OMAHA, NE
HAMILTON SQUARE, NJ	PHILADELPHIA, PA
LOS ANGELES, CA	SCOTTSDALE, AZ
MINNEAPOLIS, MN	WALNUT CREEK, CA
NAPERVILLE, IL	

SUBMISSIONS: submissions@vela-ins.com

GENERAL INQUIRIES: marketing@vela-ins.com

Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. Certain coverages may be provided through surplus lines insurance company subsidiaries of W. R. Berkley Corporation through licensed surplus lines brokers. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. ©2025 Vela Insurance Services | a Berkley Company. All Rights Reserved.

Vela Insurance Services conducts business as Vela Insurance Services, LLC in California as a licensed surplus lines broker (License Number 0C94218).



www.vela-ins.com