



**VELA**  
INSURANCE SERVICES

| a Berkley Company

## SPECIALTY CASUALTY

*General Liability*

# Products Liability

### KEY CONTACTS:



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### Classes Covered

Vela provides insurance protection to a broad range of classes, including those listed below. We will also consider new products, start-ups, discontinued products, incurred but not reported (IBNR) risks, deductible & SIR buy-backs, and conversion from claims-made to occurrence on coverage – just ask us.

- Abrasives
- Adhesives
- Agricultural equipment
- Amusement Park Devices
- Automobile, bus & truck noncritical parts
- Boats and related accessories
- Chemicals
- Concrete products
- Consumer Products
- Contractor equipment
- Cosmetics
- Cranes including accessories
- Detergents – Commercial, industrial & institutional
- Diagnostic equipment & instruments
- Electrical equipment
- Elevators & Industrial Lifts
- Exercise & playground equipment
- Fertilizers, pesticides & herbicides
- Food Products
- Furniture
- "Green"/Eco-friendly products
- Health Aids
- Heating/HVAC equipment
- Lawn & garden equipment
- Metal goods for most industries
- Machinery & machinery parts
- Medical equipment
- Mining equipment
- Paint & related goods
- Pet products
- Pipe/Tube
- Plastic/Rubber goods
- Pumps
- Railroad Products
- Safety/Wire rope
- Sporting goods & accessories
- Tanks
- Tools
- Topical Preps
- Toys
- Trailers
- Valves
- Wheels/Rims
- Wood products

### Territory

All U.S. States & foreign sales; Canadian exposures considered upon eligibility.

### Coverage Limits

**Primary Limits:** \$1M/\$2M/\$2M with higher limits available to \$2M/\$4M/\$4M

**Excess Limits:** \$5M available

**SUBMISSIONS:** [submissions@vela-ins.com](mailto:submissions@vela-ins.com)

**GENERAL INQUIRIES:** [marketing@vela-ins.com](mailto:marketing@vela-ins.com)



**VELA**  
INSURANCE SERVICES

| a Berkley Company

## SPECIALTY CASUALTY

### General Liability

**Vela Insurance Services | a Berkley Company,**  
provides excess & surplus lines insurance solutions  
through our exclusive network of wholesale brokers  
in our specialized market segments.



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### LOCATIONS:

ATLANTA, GA  
CHICAGO, IL  
HAMILTON SQUARE, NJ  
LOS ANGELES, CA  
MINNEAPOLIS, MN  
NAPERVILLE, IL  
NEW YORK, NY  
OMAHA, NE  
PHILADELPHIA, PA  
SCOTTSDALE, AZ  
WALNUT CREEK, CA

**SUBMISSIONS:** submissions@vela-ins.com

**GENERAL INQUIRIES:** marketing@vela-ins.com

### Minimum Premium

\$7,500

### Minimum Deductible

\$2,500 (Larger deductibles and SIRs can be considered)

### Coverage Benefits

- ISO Claims-Made or Occurrence form
- Additional insureds/vendors can be named
- Subrogation rights for those insured who are resellers, not manufacturers or distributors
- In-house claims management that fosters timely, equitable settlements with the lowest possible litigation and payout costs

### Exceptional Security

Business is written on behalf of insurance company subsidiaries of W. R. Berkley Corporation that are Rated A+ (Superior) XV by A.M. Best (Outlook: Stable) A+ (Strong) by Standard & Poor's (Outlook: Stable).

### Submission Requirements

- Acord application, fully completed and signed
- Vela's Products Supplemental Application, fully completed and signed
- Vela Foreign Manufactured Products Supplement for use when products are imported, fully completed and signed
- Location(s) listing
- Detailed product description
- Product brochures
- Prior carrier information (if applicable) listing limits, deductibles and premium
- Past 5 years gross receipts

*Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. Certain coverages may be provided through surplus lines insurance company subsidiaries of W. R. Berkley Corporation through licensed surplus lines brokers. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. ©2022 Vela Insurance Services | a Berkley Company. All Rights Reserved.*

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